

DISCOUNT DEADLINE PAGE	TABLE OF	CONTEN	TS	
			DISCOUNT DEADLINE	PAGE



DEAD	LINE	DATE TO	RECEIVE	DISCOUNTED	PATES.
DEAD		DAIEIU	RECEIVE	DISCUUNIED	DAIES.

SCHEDULE:

EXHIBITOR MOVE-IN:

(ONLY pre-approved Big Displays & Large Trucks)

EXHIBIT HOURS:

EXHIBITOR MOVE-OUT:

REROUTE FREIGHT:

MOVE-OUT NOTE: All carriers must check-in no later than 6:00pm on Thursday, August 25, 2022.

BOOTH EQUIPMENT:

Each 10' x10' booth area will be provided with an 8' background drape, 3' high side drape, one 6' skirted table, two chairs, one wastebasket and a booth identification sign (7" x 44").

SHOW COLORS:

Back Drape: Side Drape: Table Drape:

CARPET COLOR:

The booth area is NOT CARPETED. You may carpet your booth area in any offered color, please see our enclosed Carpeting form for color selection and pricing.

ADVANCE WAREHOUSE SHIPMENT:

Materials should be shipped to arrive at our warehouse beginning July 27, 2022, but NO LATER THAN, August 17, 2022. Freight received before or after these dates will incur a 25% early/late handling fee.

Your Company Name and Booth # EXPO Convention Contractors, Inc. 15959 NW 15th Avenue Miami, Florida 33169 - 5607

See our Shipping & Drayage form for complete details.

DIRECT SHIPMENT TO FACILITY:

Shipments will be received at the exhibit facility on Wednesday, August 23, 2022 between 8:00am and 5:00pm.

Your Company Name & Booth #

See our Shipping & Drayage form for complete details.

OVERTIME CHARGES:

Please be advised that overtime charges will apply during MOVE-IN after 4:30pm and will apply during MOVE-OUT.

ASSISTANCE:

We want you to have a successful show. If you can't find what you are looking for or if we can be of assistance, please call our Exhibitor Sales & Service Department at 305.751.1234. or email info@expocci.com.

NO SERVICES WILL BE RENDERED UNTIL THIS DOCUMENT IS COMPLETED, SIGNED AND RETURNED TO EXPO

ADVANCE AND/OR FLOOR ORDERS:

All Orders require ADVANCE PAYMENT for initial estimate of charges for services AND a VALID CREDIT CARD with proper authorization be provided to EXPO. You may prepay with a check written on your company, but a credit card is required by EXPO to ensure any unexpected charges, such as additional freight, clean up costs, etc, are paid at the time the Show closes.

THIRD PARTY ORDERS:

If you choose to contract work to a Display or Exhibit house/company and/or require services from EXPO, the Payment Policy presented above shall apply. EXPO must be notified, in writing, from exhibiting company of any other display or exhibit company involved in the set up or breakdown of exhibits. The exhibiting firm is ultimately responsible for payment of all costs incurred on its behalf. If a third party is to be invoiced for certain items or services, please complete and submit Expo's Third Party Payment Policy prior to placing order.

DRAYAGE TO WAREHOUSE OR SHOW SITE AND/OR LABOR:

EXPO's Payment Policy must be adhered to by Exhibitor prior to any freight being shipped to EXPO. All charges for freight, assembling, disassembling, shipping, handling and any other must be prepaid. If adjustments or additional charges are required at Show Close they will be charged to the enclosed Credit Card provided, unless Exhibitor disputes charges in writing. EXPO is not responsible for any damage or loss of your freight, please secure round trip insurance from your company insurance carrier.

ALL CHARGES:

All charges/costs requested by Exhibitor MUST be PAID IN FULL before services are rendered, and any adjustment and/or additional charges must be paid by Show Close. Such costs will be charged to Exhibitor's credit card provided unless prior arrangements have been made. All checks must be drawn on a U.S. bank, and there will be a minimum charge of \$39 for each NSF check written to EXPO.

ADJUSTMENTS:

Exhibitors are responsible for ensuring services are rendered as ordered prior to the Show opening. All requests for adjustments must be made on site prior to the Show's closing. EXPO will not be responsible for adjustments after the Show closes unless prior arrangements have been agreed to in writing by EXPO.

SALES TAX:

Applicable city, county and state sales tax will apply. If any Exhibitor is exempt from paying sales tax, it is the Exhibitor's responsibility to provide EXPO with its tax exempt number prior to beginning of show.

CANCELLATION POLICY:

In the event of a natural disaster, acts of God or terrorists, which result in the cancellation of this event, EXPO will be entitled to a fee equal to the percentage of work completed by EXPO. This percentage will be determined solely by EXPO. In the event the deposit received exceeds the percentage of work completed, EXPO will refund the excess deposit.

COLLECTION POLICY:

In the event this contract is turned over to an attorney for collection or dispute, EXPO will be entitled to reasonable attorney fees.

Return via fax 305-751-1298 or email info@expocci.com
We accept American Express, Visa, MasterCard and DiscoverCard for your convenience.
No checks will be accepted at show site.

Exhibitor:		Contact Nar	me:		Booth:
Address:					
City:	State:		Zip:	Country	/ :
Phone:			Email:		
Credit Card Used For Paymer	nt: No.:			Expires	:
Security Code:		(The	3 numbers on back of card or for A	Amex the 4	numbers on the front)
Billing Address for credit card					
City:			State:	Zip Coo	de:
Credit Card Holder (Print Nam	ne as it appears on	card):			
Card Holder Signature:					

******Cardholder hereby authorizes EXPO to charge credit card described herein for all charges incurred by Exhibitor and has read, understands, and agrees to all forms in the exhibitor manual and agrees to pay all charges as described in Cardholder Agreement. All estimated charges must be paid in ADVANCE, AND a valid credit card must be on file with EXPO authorizing payment for modified and/or additional charges. All Charges must be paid by end of Show.



THIS FORM IS TO BE FILLED OUT ONLY IF YOU HAVE HIRED A THIRD PARTY TO SET UP YOUR BOOTH.

	THIRD PARTY PAY	MENT CONDITIONS:			
This form must be completed and signed by BOTH PARTIES and returned to EXPO prior to placing any orders. If there is any doubt which party is to be invoiced for a service, the exhibiting firm accepts responsibility for payment. The exhibiting firm is ultimately responsible for payment of all charges by show conclusion. If charges have been billed to the wrong party and EXPO was not provided with the completed Third Party Payment Policy prior to the order being placed, any refund must be settled between the exhibiting firm and third party.					
PLEASE INDICATE W	HICH ITEMS/SERVICES	ARE TO BE INVOICED	TO THE THIRD PARTY:		
All Expo Services	Booth Cleaning	Booth Labor			
Freight Handling		Other (Specify):			
			I. In the event the third party named below nent to Expo prior to the close of the show.		
Authorized Firm Representative	Signature:				
We acc	ept American Express, Visa, MasterC	ard and Discover Card for your c	onvenience.		
	EXHIBITING	COMPANY			
Exhibiting Company:			Booth #:		
Address:					
City:	State:	Country:	Zip Code:		
Email:		Contact/s:			
Credit Card Used For Paymen	ıt: No.:		Expires:		
Security Code:	(Th	ne 3 numbers on back of card or	for Amex the 4 numbers on the front)		
Billing Address for credit card:					
City:	State:	Country:	Zip Code:		
Credit Card Holder (Print Nam	e):	Signature:			
manual and agrees to pay all charges as de-		ed charges must be paid in ADVANCE, A	nderstands, and agrees to all forms in the exhibitor ND a valid credit card must be on file with EXPO		
	THIRD	PARTY			
Third Party Company Name) :		Booth #:		
Address:					
City:	State:	Country:	Zip Code:		
Email:		Contact/s:			
Credit Card Used For Payment	t: No.:		Expires:		
Security Code:	(The 3	3 numbers on back of card or fo	r Amex the 4 numbers on the front)		
Billing Address for credit card:					
City:	State:	Country:	Zip Code:		
Credit Card Holder (Print Name	٥).	Signature:			



DRAPED TABLES



	Qty	Advance Price	Standard Price	
2' x 4' - 30" H		\$131.25	\$145.00	
2′ x 6′ - 30" H		\$145.00	\$172.50	
2′ x 8′ - 30" H		\$172.50	\$196.00	
2′ x 4′ - 42" H		\$186.25	\$213.75	
2′ x 6′ - 42" H		\$200.00	\$241.25	
2′ x 8′ - 42" H		\$227.50	\$268.75	
4th sided skirt 30"		\$51.00	\$66.50	
4th sided skirt 42"		\$51.00	\$66.50	
		Amo	unt	

White

☐ Grey☐ Black

☐ Red☐ Blue

☐ Teal

☐ Gold☐ Peach

Burgundy

Please check color choice

UNDRAPED TABLES

	Qty	Advance Price	Standard Price	
2' x 4' - 30" H		\$98.25	\$108.75	
2′ x 6′ - 30" H		\$108.75	\$129.25	
2′ x 8′ - 30" H		\$129.25	\$150.00	
2′ x 4′ - 42" H		\$139.50	\$160.50	
2′ x 6′ - 42" H		\$150.00	\$180.75	
2′ x 8′ - 42" H		\$170.50	\$200.75	
_		Amo	ount	



30" Round Table

	Qty	Advanc Price	e S	Standard Price
30" High		\$168.7	5 \$	\$217.50
42" High		\$193.7	5 \$	242.50
	Amount			



Chrome Square Table

If no drape color is selected the designated show color will be provided.

Qty	Advance Price		Standard Price
	\$154.50		\$180.25
Amo	unt		



Glass Table 53 1/8" W x 33 1/2" D x 29 1/8" H

Qty	Advance Price		Standard Price
	\$275.75		\$358.50
Amo	unt		



Charging Table

Qty	Advance Price		Standard Price
	\$287.00		\$373.25
Amount			

Subtotal \$

7 % Tax \$

Amount Due \$

Company Name:

Booth #:





Black Leather Side Chair

Qty	Advance Price		Standard Price
	\$77.25		\$92.75
Amo	unt		



Upholstered Grey Side Chair

Qty	Advance Price	Standard Price
	\$58.00	\$71.25
Amo	unt	



White Folding Chair

Qt	y		/ance rice	Standard Price
		\$77.25		\$92.75
An	Amount			·



Grey Padded Counter Stool

Qty	Advance Price	Standard Price
	\$123.7	5 \$151.25
Amo	unt	



Upholstered Grey Arm Chair

	Qty	Advance Price		Standard Price	
		\$67.50		\$88.25	
l	Amo	unt			



White Stool with Back

Qty		ance rice	Standard Price
	\$13	80.75	\$170.00
Amount			



Clear Chair

	Qty		ance rice	Standard Price
		\$160.00		\$208.00
Ì	Amo	unt		

Subtotal \$

7 % Tax \$

Amount Due \$

Company Name:

Booth #:



BOOTH DIMENSIONS

What is your booth size (ft.)	Х	:	=
, , , , , , , , , , , , , , , , , , , ,	Length	Width	Sq. Ft

EXPO CLASSIC CARPET							
Please Select Colo	Please Select Color Choice: ☐ Gray ☐ Teal ☐ Black ☐ Red ☐ Burgundy ☐ Blue						
Qty.	Item	Discount Price	Regular Price	Total Price			
	10' x 10'	\$123.75	\$158.75				
	10' x 20'	\$255.00	\$288.75				
	10' x 30'	\$378.75	\$447.50				
	10' x 40'	\$495.00	\$635.00				

EXPO WOOD VINYL						
Please Select Color	Choice:	☐ Medium Oak Wood	☐ Silver Wood			
Qty.	Item	Discount Price	Regular Price	Total Price		
	10' x 10'	\$475.00	\$617.50			
	10' x 20'	\$950.00	\$1,235.00			
	10' x 30'	\$1,425.00	\$1,852.50			
	10' x 40'	\$1,900.00	\$2,470.00			

EXPO CUSTOM CUT CARPET					
Please Select Color Choice: Red Blue	e 🗌 Grey 🗆	Black 🗌 Teal	☐ Burgundy		
Booth Size: X = Sq. Ft.	Discount Price	Regular Price	Total Price		
Do you want Expo Classic Carpet	\$4.15	\$5.25			
Do you want Expo Plush Carpet	\$5.25	\$5.75			

	PADDING & VISQUEEN						
Sq. Ft.	Sq. Ft. Item Discount Price Regular Price Total Price						
	1/2" Padding	\$1.05	\$1.30				
	1" Padding	\$1.55	\$2.05				
	Visqueen	\$0.55	\$1.05				

Subtotal	\$
7 % Tax	\$
Amount Due	\$

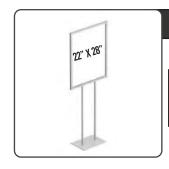
Company Name:	Booth #:
---------------	----------





Floor Easel

Qty	Advance Price		Standard Price
	\$32.50		\$37.50
Amo	unt		



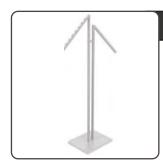
Sign Holder

	Qty		vance Price	Standard Price
No graphic		\$1	19.75	\$155.75
Sigle Graphic		\$1	62.00	\$205.00
Double graphic		\$2	05.00	\$261.00
	Amou	unt		



Adjustable Arm Rack

Qty	Advance Price		Standard Price
	\$65.00		\$78.75
Amount			



2-Way Waterfall Rack

Qty	Advance Price		Standard Price
	\$82.50		\$103.75
Amo	unt		



Drawing Bowl

Qty	Advance Price		Standard Price
	\$18.00		\$23.50
Amo	unt		



Black Retractable Rope Stanchions

Qty	Advance Price		Standard Price		
	\$49.00		\$59.25		
Amo	unt				
*MINIMUM ORDER: 2					



Wastebasket 14"Lx10"Wx15"H

Qty	Advance Price		Standard Price
	\$33	3.00	\$41.25
Amo	unt		



Mini Refrigerator 20"Lx20" Dx34" H

	Qty	Advance Price		Standard Price
		\$32	25.50	\$423.75
I	Amount			

Subtotal \$

7% Tax \$

Amount Due \$

Company Name:

Booth #:







*Electricity not included.

Amount

1M 2M 3M *Only for hard walls. *Please send layout and heights.

White Shelves

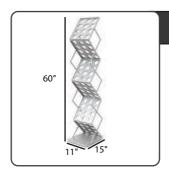
			_	
	Qty	Adva Pri		Standard Price
1 Meter		\$47	7.00	\$61.25
2 Meter		\$72	2.00	\$93.75
3 Meter	\$102.0		2.00	\$132.75
	Amount			



6' Track Lights with Two Cans

	Qty	Advance Price	Standard Price
Track		\$260.00	\$338.00
Additional Can		\$70.00	\$91.00
	Amo	ount	

*Electricity not included.



Literature Rack 11"W x 15"D x 60"H

Qty		ance rice	Standard Price
	\$19	95.00	\$253.50
Amo	unt		



Rolling TV Stand

Qty		rance	Standard Price
	\$175.00		\$227.50
Amount			



Free Standing Chrome Grid

	Qty		ance rice	Standard Price
		\$20	7.00	\$269.25
ı	Amo	unt		



TV Rentals

	Qty	Adv: Pr	ance ice	Standard Price		
43" TV		\$53	0.00	\$689.00		
5 5 " TV		\$65	0.00	\$845.00		
Amount						
*Electricity not included.						

*Can be installed on hard walls.

Pegboard Panel

	Qty		ance ice	Standar Price	d
2' x 8' - Vertical		\$18	0.00	\$234.0	0
2' x 8' - Horizontal		\$18	0.00	\$234.0	0
4' x 8' - Vertical		\$24	0.00	\$312.0	0
4' x 8' - Horizontal		\$24	0.00	\$312.0	0
	Amo	unt			٦

Subtotal \$
7 % Tax \$
Amount Due \$

Company Name:

Booth #:





1 meter Cabinet with Sliding Doors & Lock

	Qty	Adva Pr	ance ice	Standard Price	Graphic Size
Front Graphic		\$38	4.00	\$463.50	38"W x 36"H
White		\$294.00		\$373.50	
	Amount				



2 meter Cabinet with Sliding Doors & Lock

	Qty		ance ice	Standard Price	Graphic Size
Front Graphic		\$52	7.50	\$618.50	77"W x 36"H
White		\$345.50		\$436.50	
	Amo	ount			



1 meter Curved Cabinet with Siding Doors & Lock

	Qty	Adva Pr	ance ice	Standard Price	Graphic Size
Front Graphic		\$38	4.00	\$463.50	42"W x 36"H
White		\$294.00		\$373.50	
	Amount				



2 meter Curved Cabinet with Sliding Doors & Lock

	Qty		ance rice	Standard Price	Graphic Size
Front Graphic		\$54	8.00	\$632.50	86"W x 36"H
White		\$34	5.50	\$436.50	
	Amo	ount			



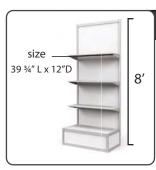
1 meter Diagonal Curved Cabinet without Doors

	Qty		ance ice	Standard Price	Graphic Size
Front Graphic		\$43	0.50	\$508.00	60"W x 36"H
White		\$331.00		\$408.00	
	Amo	unt			



2 meter Curved Corners Cabinet with Siding Doors & Lock

	Qty		ance rice	Standard Price	Graphic Size
Graphic		\$57	'5.50	\$666.50	Front: 38"W x 36"H Both Sides: 29 5/8"W x 36"H
White		\$34	5.50	\$436.50	
	Amo	unt			



1 meter Gondola Single Sided with 3 Shelves

	Qty		ance ice	Standard Price
Straight Shelves		\$341.00		\$416.50
Angled Shelves		\$393.50		\$490.00
	Amo	ount		



1 meter Gondola Double Sided with 6 Shelves

	Qty		ance ice	Standard Price
Straight Shelves		\$42	6.50	\$542.50
Angled Shelves		\$510.50		\$658.00
	Amo	ount		

Subtotal \$

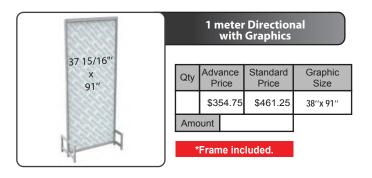
7 % Tax \$

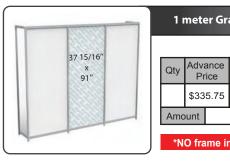
Amount Due \$

Company Name:

Booth #:







1 meter Graphic on PVC

Qty	Advance Price			
	\$335.75		\$335.75 \$436.50	
Amount				

*NO frame included.



3 meter Overlay Graphic on 3/16" Ultramount

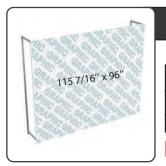
Qty	Advance Price		Standard Price	Graphic Size
	\$1,0	77.50	\$1,400.75	115 7/16" x 96"
Amount				
*	Fran			



Graphic Posters on 3/16" Ultramount

Qty	Advance Price		Standard Price	Graphic Size
	\$58.00		\$75.70	20''x 30''
	\$84.00		\$109.25	24''x 36''
	\$168.00		\$218.50	36''x 48''
Amount				

*NO frame included.



3 meter Digital Banner

Qty	Advance Price		Standard Price	Graphic Size
	\$1,077.50		\$1,463.75	115 7/16" x 96"
Amount				

33"x 84"

Pull up Banner

Qty	Advance Price	Standard Price	Graphic Size
	\$350.50	\$455.50	33''x 84''
Amo	unt		

PRINTING PRICE PER SQ-FT FOR ANY CUSTOM SIZE IS:

• Send the files to print in one of this formats: EPS, PDF, TIFF, JPEG (High Quality).

*Frame included.

- Convert all fonts to outlines.
- Send Graphic Files ready to print to info@expocci.com

Subtotal \$ 7 % Tax \$ Amount Due \$

Company Name:

Booth #:

EXPO HARD WALL BOOTH OPTIONS

All our standard hardwall Custom Booths on the next few pages come in White. available colors:

Black	Grey	Blue	Green	Beige

Do you want something different than the same old booth? Call our Custom Design Department! We will custom design a booth to best show off your product!

For more information call our Design Team at 305.751.1234 or email info@expocci.com

QTY	ITEM	WHITE HARDWALL PRICE	COLOR HARDWALL PRICE	COLOR CHOICE	TOTAL
	Turnkey Rental Booth 10	\$3,039.75	\$3,197.25		
	Turnkey Rental Booth 10	02 \$3,039.75	\$3,197.25		
	Turnkey Rental Booth 10	3 \$3,249.75	\$3,407.25		
	Turnkey Rental Booth 10	5 \$1,661.00	N/A		
	Turnkey Rental Booth 20)1 \$4,929.75	\$5,244.75		
	Turnkey Rental Booth 20	\$5,584.00	\$5,942.00		
All c	orders made after deadling	e will incur in a 30%	b late fee.	7% Tax \$ Amount Due \$	
	(Insert Header Sign Copy in	Box)	Black Helvetica Let	ters are Standard	
Add	itional Requests:				
Compa	ny Name:		Booth #:		
Contact Name:			Email:		
Phone:			Fax:		









Turnkey Rental Booth 101

INCLUDED ITEMS:

10' x 10' Grey carpet

- 1 Company logo/name header (size: 85 5/8" x 10"H)
- 1 Custom curved counter with doors for storage and your graphic logo on counter (size: 60 1/8" x 35 7/8"H)
- 1 Table
- 3 Chairs
- 1 Wastebasket
- 3 Arm lights with power

Delivery, Installation & Dismantle

Standard White Price \$3,039.74

Custom Color Price \$3,197.25

Turnkey Rental Booth 102

INCLUDED ITEMS:

10' x 10' Grey carpet

- 1 Company logo/name header (size: 96 1/2" x 10"H)
- 3 Built-in counters with doors for storage
- 1 Table
- 3 Chairs
- 1 Wastebasket
- 3 Arm lights with power

Delivery, Installation & Dismantle

Standard White Price \$3,039.75

Custom Color Price \$3,197.25

Turnkey Rental Booth 103

INCLUDED ITEMS:

10' x 10' Grey carpet

- 1 Company logo/name header (size: 85 5/8" x 10"H)
- 2 Built-in Counters with doors for storage
- 4 Clear shelves lit from above
- 1 Table
- 3 Chairs
- 1 Wastebasket
- 3 Arm lights with power

Delivery, Installation & Dismantle

Standard White Price \$3,249.75

Custom Color Price \$3,407.25









Turnkey Rental Booth 105

INCLUDED ITEMS:

10' x 10' Gray carpet

- 1 Metal frame (size 10' W x 8' H)
- 3 Graphics (size 2.5' W x 7' H)
- 3 Arm lights (Electrical is Not included)

Delivery, Installation & Dismantle

Standard Price \$1,661.00

Turnkey Rental Booth 201

INCLUDED ITEMS:

10' x 20' Grey carpet

- 1 Company logo/name header (size: 85 5/8" x 10"H)
- 1 Curved counter w/doors & logo (size: 42 1/8" x 35 7/8"H)
- 4 Shelves
- 1 Table
- 3 Chairs
- 1 Wastebasket
- 6 Arm lights with power

Delivery, Installation & Dismantle

Standard White Price \$4,929.75

Custom Color Price \$5,244.75

Turnkey Rental Booth 202

INCLUDED ITEMS:

10' x 20' Grey carpet

1 Company logo/name header (size: 77"x 10"H)

Meeting area with plexi & graphics (size:1-77"x 20"H, 1-77" x 34"H)

- 1 Counter with company logo (size: 37 15/16" x 35 7/8"H)
- 2 Table
- 6 Chairs
- 1 Wastebasket
- 6 Arm lights with power

Delivery, Installation & Dismantle

Standard White Price \$5,584.00

Custom Color Price \$5,942.00



Please complete the following information		a Show Sita			
We plan to ship to: Advance W We plan to ship on (date):	Varehouse Direct to	o Snow Site	Please indicate	number of pieces and the	estimated weight:
Our materials should arrive on (date):			# of Pieces	Description	Weight
Carrier Name:	Pro #:			Crates	
Origin of Shipment (City, state):					
Please provide a contact name and numb	per for any questions EXPO mag	y have in		Cartons	
Regards to this shipment.	Dhara			Cases	
Name:	Pnone:			Carpet	
COMPUTATION OF MATERIAL HANDL	ING SERVICES			Miscellaneous	
The following services, whether used con	npletely, or in part, are offered a	as a package.		Total Weigh	ht
When recording weight, round up to the r			200 16		n a z a b in ma a n t
For example: 285 lbs. 300lbs/100lbs. = 3	x RATE = \$ Amount or minimum	m charge, whichev	er is greater. 200 IL	s. minimum charge	per snipment
Advance Shipment	\$78.65 per 100 l	bs. Dire	ect Shipment	\$81.95 p	oer 100 lbs.
Advance Address is: EXPO Convention Contrac 15959 NW 15th Avenue Miami, Florida 33169	tors, Inc.	Dir	ect Address is:		
Deadline Date is: Shipments received after tadditional 25% late handling		uii	not be accepted r to :		
Advance Shipment Rates Include: Unloading crated material. Storing at EXPO's warehouse for up to Unloading materials and delivery to you Removing of empty shipping containers returning at close of show. Reloading materials onto outbound tran	r booth from your booth, storing during	Unloa Remo		ceived and delivery to your b containers from your booth,	
Description	Weight ÷ 100 = 0	CWT C	WT x Price per CWT	= Estimated	d Total Cost
	÷ 100 =		X \$		
	÷ 100 =		X \$		
Additional Surcharges based on inboun Warehouse shipment Delivered after the Show Site Shipment Delivered Off Targ Overtime. Add 25% to above rates. EXPO Warehouse Hours are Monday through Friday; 8:30am to 3:30	e deadline date. Add 25% to ab et. Add 25% to above rates.	oove rates.	Monday th Overtime Monday th	ime Hours rough Friday; 8:00am to 4:3 Hours rough Friday before 8:00am turday, Sunday & Holidays.	
Holidays excluded. For Credit card payments, please complepending move-in/move-out schedule. We understand that your calculation is or receiving report. Adjustments will be made Single pieces weighing more than 5,000 pshipped directly to the show site. EXPO is not responsible for any damage If you have any questions about material Please complete the following and return	nly an estimate. Invoicing will be de accordingly. Any adjustment pounds CANNOT be accepted a or loss of your freight. Please shandling, please contact EXPO	e calculated from a state to Charges must at the warehouse. secure round trip in Convention Contri	ctual certified weight tick be made at show site. Loose, easily damaged, surance coverage from actors, Inc. Exhibitor Ser	set or Reweigh ticket on inbo uncrated or blanket-wrappe your company insurance cal	ound material handling
Company Name:			Booth #:		
Contact Name:		Email:		Phone:	
Authorized Signature:			Print Name:		

Signature also indicates you have read and accept the Payment Policy and Terms and Conditions, sign and return to EXPO.

Payment Authorization must be completed and returned with Material Handling worksheet. Other charges may apply, please review Material Handling Information form included in this manual.

SHIPPING INSTRUCTIONS AT CLOSE OF CONVENTION /TRADESHOW

Consign to (Ship	Го):			
Street Address:				
City:			State	Zip
Type of Carrie:	Motor Freight	Air		Van Line
Name of Carrier:				
If pre-paid bill to:				
City, State and Zi	p:			

SHIPPING INSTRUCTIONS PRIOR TO SHOW - ALL SHIPMENTS MUST ARRIVE PRE-PAID.

- 1. Shipments must be consigned to EXPO Convention Contractors, Inc. The hotel and/or convention site do not have the facilities to receive such shipments and they may be refused.
- 2. All shipments must be properly labeled and addressed to the warehouse or facility. Exhibits left without return instructions will be returned to our warehouse and held for disposition at an additional charge, Expo is not responsible for condition, count or content until such time exhibits or materials are picked up for removal after the exhibition's close.
- 3. All materials should be properly insured against fire, theft and all hazards while in transit to and from your booth and for the exhibition's duration picked up for removal after the exhibition's close.
- 4. Exhibitor routing on outbound shipments is honored when possible. However, we reserve the right to reroute as necessary. All outbound shipments must be tendered with a Bill of Lading turned into the service desk at show site. In the event the designated carrier fails to pick up by a specified time, Expo Convention Contractors, Inc. will reroute said shipments.
- 5. All shipments requiring special handling for reasons including, but not limited to, length, width or height, are handled on a time and material basis.
- 6. Expo Convention Contractors, Inc., as the Official Drayage Contractor, has control over all freight docks, doors, elevators, and crate storage areas. A charge of \$35.00 per crate, box or carton is accessed for any shipment not handled by Expo Convention Contractors, Inc., when Expo is required to handle storage of empty containers.
- 7. Remove all expired shipping labels before shipping to avoid confusion.
- 8. Collect shipments are not accepted unless written authorization is furnished by shipper. There is a 25% surcharge (\$15.00 minimum) based on the amount advanced by Expo Convention Contractors, Inc.

EXPO CONVENTION CONTRACTORS, INC. WILL REROUTE ALL OUTBOUND SHIPMENTS UNLESS SPECIAL ARRANGEMENTS ARE MADE.

INSURANCE

Expo Convention Contractors, Inc. is not responsible for the count or content of material after it has been placed in the exhibit areas.

Exhibitor agrees to hold harmless Expo Convention Contractors, Inc. from responsibility for concealed and/or apparent damage to uncrated and or unskidded exhibit

Please make certain all materials are properly insured against "ALL RISK" from the time your materials leave your facility until the are returned back to your facility after the show.

AUTHORITY TO HANDLE & BILLING INSTRUCTIONS. ACCEPTANCE OF ALL ITEMS AND CONDITIONS HEREIN STATED:

Company Name:			Booth #:
Address:			
Attention:	Phor	ne:	Fax:
City:	State	9:	Zip Code:
Authorized by (please print):		Title:	
Signature:		Convention /Tradeshow:	

To insure orderly processing of material handling requirements, it is absolutely essential that this form READ, COMPLETED AND SIGNED by an organization officer and



MATERIAL HANDLING INFORMATION & ADDITIONAL CHARGES

SPECIAL HANDLING

Rate as shown on Material Handling Authorization Form

The standard material handling applies to shipments that can be readily handled off or onto a truck using a conventional forklift or pallet jack equipment without rehandling. A special handling charge applies if your shipment requires extra labor for stacking or unstacking containers on a truck (cubic loading), tarping or untarping freight or containers, or rigging pieces for loading or unloading on a truck or from the ground, or other circumstances requiring the rehandling of materials.

OVERTIME Surcharge: 25%

Based on show move-in/move-out schedule and/or late driver check-in, an overtime surcharge per occurrence applies to shipments handled at show site during overtime hours. Your advance warehouse shipments may be received during straight time, but due to scheduling conflicts beyond EXPO's control may be moved into the exhibit hall on overtime. Any additional overtime charges will be invoiced at show site and are subject to change pending move-in/move-out schedules. Handling times will be documented on shipping documents. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the EXPO Service Desk AND the driver has checked in.

LATE SHIPMENTS Surcharge: 25%

A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening.

UNCRATED SHIPMENTS

Rate as shown on Material Handling Authorization Form

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move-out of the show, and is based on the weight of the shipment handled.

OFF-TARGET DELIVERIES Surcharge: 25%

For targeted shows (exhibitors who received/requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

PADDED VAN DELIVERIES Surcharge: \$8.00/CWT

A padded van surcharge applies to van line carriers that transport freight at cubic displacement rates, operate a non-standard dock height equipment, require freight on the truck to be unloaded in a specific order or orientation, or require that freight on the truck be moved to unload the actual delivery.

MARSHALING YARD Surcharge: Maximum \$20.00

Where EXPO Convention Contractors, Inc. as the show contractor must lease space for marshaling yard operations because no space is provided by the facility, EXPO may charge a fee per shipment processed through the marshaling yard.

REWEIGH OF SHIPMENTS Surcharge: \$25.00 per forklift load

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

EMPTY CRATE STORAGE Surcharge: \$35.00 per piece

A charge per crate, carton or skid applies when EXPO handles the storage and return of empties from a shipment not received by EXPO and therefore not subject to material handling charges.

ENVELOPE DELIVERIES Surcharge: \$10.50 per envelope

During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

ACCESSIBLE STORAGE Surcharge: Based on applicable Labor rate (refer to labor order form)

Accessible storage will be accessible during the show, but not necessarily by exhibitors. There is a one hour labor rate charge for each time the accessible storage is accessed. There will be no charge to return material to the booth at the close of the show.

WAREHOUSE STORAGE Surcharge: Minimum one-hour labor fee for each trip

Shipments arriving at the warehouse more than 30 days ahead incur storage fees. Transportation of freight to the warehouse after the show at the exhibitor's request incurs "return to warehouse" (RTW) fees and storage fees.

Return to Warehouse Service Fee Surcharge: \$15.00 per CWT, Minimum \$50.00

(crated materials only, uncrated materials will not be accepted at warehouse)

Receive & place in storage Surcharge: \$6.00 per CWT
Storage per month Surcharge: \$8.00 per CWT, Minimul

Storage per month
Surcharge: \$8.00 per CWT, Minimum \$25.00

Remove from storage & load out Surcharge: \$4.00 per CWT

MOBILE SPOTTING FEE Surcharge: \$250.00 round trip

Vehicles operated by exhibitors may be allowed on the exhibit hall floor for loading or unloading, if EXPO determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by EXPO personnel. In such cases, a MOBILE SPOTTING FEE will be charged. All local fire marshal rules and regulations apply. Please call customer service for details

If you have any questions about material handling, please contact EXPO Customer Service department



MATERIAL HANDLING Q & A

What is material handling (also referred to as drayage)?

Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

What is the definition of "freight"?

Any exhibit materials that are shipped or delivered to the advance warehouse or show facility via shipping carrier, POV, or delivery truck.

What is a "certified weight ticket"?

A printed weight ticket from a scale certified or inspected by a government authority such as the Dept. of Agriculture, indicating the date weighed, the weight of the shipment and the vehicle ID of the unit being weighed.

What is the difference between material handling and shipping?

Shipping is the process of carrying your shipment from your location, pick-up area to its destination and also the process of returning your shipment back to your location after the close of the show. Material handling begins at the time your shipment arrives to the docks

(please refer to 'What is material handling?" for the full definition.)

Do I need to order a fork lift to unload or reload my freight?No, please do not order a forklift for unloading/reloading of your materials.

What does CWT mean?

CWT is an acronym for Century Weight, therefore it means per 100 lbs.

CRATED~UNCRATED~SPECIAL HANDLING

What are CRATED materials?

Materials delivered that are skidded or in a container that can easily be

Materials delivered that are loose, pad-wrapped or unskidded without proper

Shipments delivered that require extra labor for stacking or unstacking

containers on a truck (cubic loading), tarping or untarping freight or contain-

ers, or rigging pieces for loading or unloading on a truck or from the ground,

unloaded/ reloaded with no special handling required.

What are UNCRATED materials?

What Is SPECIAL HANDLING?

or other circumstances requiring

the rehandling of materials

lifting bars and/or hooks.

IMPORTANT FACTS ABOUT ADVANCE SHIPMENTS

All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual).

EXPO will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule)

The warehouse will receive shipments Monday-Friday, 8:00am - 3:30pm, excluding holidays.

Shipments must arrive by advance warehouse deadline date to avoid a late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.)

Crates, cartons, skids, fibercases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required

All shipments must be prepaid, no collect on delivery shipments will be accepted.

IMPORTANT FACTS ABOUT DIRECT SHIPMENTS

What are direct shipments?

All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this manual).

Shipments must arrive during exhibitor move-in times only. Do not ship direct toshow site in advance. If delivery cannot be guaranteed to arrive during exhibitor move-in, shipment must go to advance warehouse.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required.

Crates weighing over 5,000 lbs. or loose/uncrated shipments must be shipped direct to show site to arrive during exhibitor move-in times.

All shipments must be prepaid, no collect on delivery shipments will be accepted.

MATERIAL HANDLING CHARGES

What determines how much I'm charged?

Charges are based off the weight from your inbound weight ticket included with vour shipment.

How do I calculate material handling charges?

Material handling services, whether used completely, or in part, are offered as a package. When recording weight, round up to the next 100 lbs.

For example: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

Will there be any additional charges?Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees.

What is and why would I need liability Insurance?

Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to your booth contract for exact minimums required.

LIABILITY INSURANCE

Please make sure your materials are covered from the moment they leave your company location to the time they return after the close of the show.

MATERIAL HANDLING CHARGES

What are specialized carrier shipments?

Shipments that arrive via small package carrier such as FedEx Express Service, UPS small package service or DHL small package service AND do not have a certified weight ticket included with shipment. This applies to packages weighing under 50 lbs

How do I calculate my specialized carrier shipment?

Charges for specialized carrier shipments are based on per carton, per

Example: I'm shipping 3 packages via FedEx, how much will I be charged?3 x per carton rate = \$ amount charged (plus any additional fees that may apply).

Please be advised that your whole shipment may not arrive to its destination at one time. Therefore you may be charged per each delivery, and minimum charges may apply.

OUTBOUND SHIPMENTS

You must complete a EXPO Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk.

Upon completion of packing and labeling of your materials, complete the bill of lading with all required information, and return to customer service. If you have questions on how to complete your bill of lading, please ask a EXPO customer service representative located at the customer service desk

If you are NOT using the designated shipping carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, EXPO will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).



ADVANCED SHIPPING LABELS

Convention contractors ADVANCE WA	REHOUSE
Contact Name: Contact Phone #:	_ Booth #:
For: Receiving Hours: M-F 8:30am - 3:00pm	First day freight can arrive w/o a surcharge: Last day freight can arrive w/o a surcharge:

"EXPO	
ADVANCE WA	AREHOUSE
Company Name:	
Contact Name:	D (1
Contact Phone #:	
For:	First day freight can arrive w/o a surcharge:
Receiving Hours: M-F 8:30am - 3:00pm	Last day freight can arrive w/o a surcharge:



DIRECT SHIPPING LABELS

"EXP	vention tractors
	DIRECT SHIPPING
Company Name:	
Contact Name:	
Contact Phone #:	
For:	Will not be accepted prior to:

"EXPO convention contractors	ECT SHIPPING
Company Name: Contact Name: Contact Phone #:	Booth #:
For:	Will not be accepted prior to:



Yes 🗌

Yes 🗌

No Γ

No

	Labor Information	Discount Price	Standard Price	
Straight Time	Monday - Friday	8:00 am - 4:30 pm	\$72.50	\$97.50
Over Time	Monday - Friday Saturday & Sunday	4:30 pm - 8:00 am All Day	\$108.75	\$146.25
Double Time	Holidays	All Day	\$137.00	\$195.00

Expo Supervisory Fee is 30% of total cost or \$60.00, whichever is greater.

Is Labor for assembling sign for hanging?

Is Labor for laying your own carpet?

Please note

- Hours are based on estimates, you will be invoiced for actual time incurred.
- Requested times are not guaranteed and are based on availability.
- Minimum one hour will be charged. Additional time will be billed in half-hour increments.
- If Labor order is cancelled within 24 hours of scheduled services, total charges will be assessed.

Our Supervis								
Your Supervisor's Name: Cell Number:			Expo Supervis	No 🗌				
Date	Start Time	Number of Men	Hours per Man	Rate	Expo Supervision Cost	Estimated Cost		
	-							
DISMANTL	E							
our Supervis Cell Number:	or's Name:	-	_	Expo Supervision? Yes No No				
Date	Start Time	Number of Men	Hours per Man	Rate	Expo Supervision Cost	Estimated Cost		
		ļ						
oth size: _	X		here requested.	# of pieces:		f Shipment:		
oth size: rklift required: rpet is? rpet padding? awings?	Yes Owned	☐ No ☐ Rented fr	·	# of pieces: Is Shipment?	Weight o	Uncrated		
rklift required: rpet is? rpet padding?	Yes Owned Yes Faxed to EXF	☐ No ☐ Rented fr	om EXPO	# of pieces: Is Shipment? Tracking/Pro#: Estimated arriv Shipment to arri	Weight o	Uncrated		
rklift required: rpet is? rpet padding? awings? ectrical Inforn Electrical sh Electrical dra Electrical dra	Yes Owned Yes Faxed to EXF	No Rented from No Shipped varpet (diagram is at libit in crate number	om EXPO v/exhibit crates ttached)	# of pieces:	Weight o Crated al date: rive at:	Uncrated Show Site		
rklift required: rpet is? rpet padding? awings? ectrical Inforn Electrical sh Electrical dra Electrical dra Electrical dra	Yes Owned Yes Faxed to EXF	Rented from No Shipped varpet (diagram is at libit in crate number the official contract	om EXPO w/exhibit crates ttached) ttor	# of pieces:	Weight o Crated al date: rive at:	Uncrated Show Site Show Site		
rklift required: rpet is? rpet padding? awings? cetrical Inform Electrical sh Electrical dra Electrical dra Electrical dra	Yes Owned Yes Faxed to EXF mation: ould go under the cawings are attached awings are with exhibit awings were sent to have Ordered (ple	No Rented from No Shipped very sarpet (diagram is at libit in crate number the official contract ase check all that Furniture	om EXPO w/exhibit crates ttached) ttor	# of pieces:	Weight o Crated Tal date: Trive at: Warehous Tight Information The state of the state of the following of the following of the following of the state of the	Uncrated Be Show Site Show Site Show Site Show Site		
rklift required: rpet is? rpet padding? awings? cetrical Inform Electrical dra Booth Clean	Yes Owned Yes Faxed to EXF mation: ould go under the cawings are attached awings are with exhibit awings were sent to have Ordered (ple	No Rented from No Shipped very sarpet (diagram is at libit in crate number the official contract ase check all that Furniture	om EXPO v/exhibit crates ttached) ttor t apply):	# of pieces:	Weight o Crated al date: rive at: Warehous ight Information ny Name: ent To: e (air, van line, ground, etc. n your shipment is not pick choose one of the following (Initial beside preferred)	Uncrated Be Show Site Show Site Show Site Show Site		
rklift required: rpet is? rpet padding? awings? cetrical Inform Electrical dra Booth Clean	Yes Owned Yes Faxed to EXF nation: ould go under the cawings are attached awings are with exhausings were sent to have Ordered (plenning ment	No Rented from No Shipped very sarpet (diagram is at libit in crate number the official contract ase check all that Furniture	om EXPO v/exhibit crates ttached) ttor t apply):	# of pieces:	Weight o Crated Tal date: Trive at: Warehous Tight Information The state of the state of the following of the following of the following of the state of the	Uncrated Be Show Site Show Site Show Site Show Site		

Please indicate the Services Needed

All Rates Based on Gross Booth/Display Area, 100 square feet Minimum

	rood service Ci	eaning is Mandatory	evei	y 2 Hours wil	en you	Serve 100	ou iii your	booth		
Booth Sanitizi	ng Wipe Do	wn								
		Rate		Booth Siz	e	# Da	ays		Total	
(Check if Needed)		\$0.48 per sq. ft.	Χ	(# Sq. Feet)	_ x	(# Days N	leeded) =	\$	Total Due	_
Specify Dates Need	ded:									
Food Services	Cleaning	- to include tra	sh/fo	ood remova	al & s	weeper	/vacuum	1		
		Rate		Booth Siz	e	# Da	ays		Total	
(Check if Needed)		\$25.00 per hour (one hour minimum)	Χ	(# Sq. Feet)	_ x	(# Days N	= leeded)	\$	Total Due	_
Specify Dates Need	ded:									
Carpet Vacuur	ning									
		Rate		Booth Siz	e	# Da	ays		Total	
(Check if Needed)	Vacuuming	\$0.47 per sq. ft	. X	(# Sq. Feet)	_ x	(# Days N	leeded) =	\$	Total Due	_
Specify Dates Need	ded:									
Porter Service	- Trash R	emoval (2 hour	inte	ervals)						
		Rate Tir	nes	Per Day		# Day	/S		Total	
(Check if Needed)	1 - 5 Booths:	\$52.00 @ (Numb	er Int	ervals Per Day)	X	otal Numbe	er Days) =	\$	Total Due	_
(Check if Needed)	6 - 15 Booths	s: \$63.00 @ (Numb	er Int	ervals Per Day)	. X	otal Numbe	er Days) =	\$	Total Due	_
Specify Dates Need	ded:									
Exhibit Cleani	ng									
(Check if Needed)	_ Exhibit clean	ing & dusting of disp	olay	daily \$33.	50 X _		# of	days = S	\$	-
(Check if Needed)	_Exhibit clean	ing & dusting 1 time	only	\$44.0		specify Date	= Needed)	= \$	Total Due	-
Specify Dates Need	ded:				()	poony Date	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		. 0.0. 200	
								Subto	ax \$	
Commonwell					Da -41	. 4.	<i>,</i>	Amount D	uc ψ	
Company Name:					Booth	1#.	D			
Contact Name: Email:					Fax:		Phone:			
Lillall.					ı ax.					



PLEASE COMPLETE:

For Exhibitors intending to use its own labor or contract for such services separately from EXPO, please read the following restrictions, requirements, and restraints. A non-official service contractor is any company, other than the designated official contractors, that an exhibitor wishes to use that requires access to the exhibit hall either before, during or after the Show. Use of a non-official contractor who requires any of the following services is not permitted: electrical, plumbing, telephone lines, drayage, rigging, booth cleaning, and catering. NOTE: A valid and current copy of Exhibitor's contractor's Certificate of Insurance naming EXPO Convention Contractors, Inc., Show Winners Corp and Miami Airport Convention Center as "Additionally Insured" must accompany this document. If these documents are not provided, Exhibitor will not be allowed to use contractor's services in the area where unions claim jurisdiction. Insurance minimum limits/requirements are: (a) Commercial liability insurance, on an occurrence form, in the amount of One Million (\$1,000,000.00) Dollars per occurrence for bodily injury, death, property damage, and personal injury. The policy must include coverage for premises operations, blanket contractual liability (to cover indemnification section), products, completed operations and independent contractors. (b) Automobile liability insurance in the amount of One Million (\$1,000,000.00) Dollars per occurrence to provide coverage for any owned and non-owned vehicles, including loading and unloading hazards. (c) Workers' compensation and employer's liability coverage as required by Florida Statue.

NOTE: Complete this form only if your company is using a Service Contractor other than EXPO Convention Contractors, Inc. to unpack, erect, assemble, dismantle or pack your display. The local union claims jurisdiction over the erection, dismantling, repair and building of all exhibits.

	Will indemnify	Will indemnify and hold harmless EXPO Contractors, Inc. from and against any bodily injury						
(Exhibiting Company Company Name)	or property damage liability claims, judgments, damages, costs or expense, including reasonable attorney fees, arising out of or occassioned by the operations performed by							
(EAC Company Name)	except for ocurrences or accidents caused by the sole negligence of EXPO Convention Contractors, Inc., or for occurrences or accidents by any other party.							
Exhibitor Company Name:						Booth #:		
Address:								
City:		State:		Country:			Zip:	
telephone:			Fax:					
Authorized on-site representative	ve:				Cell	Phone:		
	(Pl	ease Print)	*****	**				
Name of Service Firm:								
Address:								
City:		State:		Country:			Zip:	
Contact Name:			Telep	hone:				
Email Address:			On-Si	te Supervisor				
On-Site Cell Phone:								

Return this form, along with Certificate of Insurance, and name and address of the employee/s who are working in your booth by to EXPO, the Official Decorating Contractor:



To assist you in planning for your participation in this event, we are certain you appreciate knowing in advance that union labor is required for certain aspects of your exhibit handling. To help you understand the Area Work Rules, we ask you to read the following:

FREIGHT HANDLING

The Local Union claims jurisdiction over the operation of all material handling equipment, all unloading and reloading. An exhibitor may move material that is hand-carriable by one person in one trip, without the use of dollies, hand truck or other mechanical equipment. When exhibitors choose to hand-carry in accordance with the foregoing, they are not permitted access to the loading dock area(s).

EXPO is responsible for receiving and handling all exhibit materials and empty crates. It is our responsi-bility to manage loading docks and schedule vehicles for the smooth and efficient move-in and move-out of the exposition.

EXHIBIT INSTALLATION AND DISMANTLING

We have an contract with the Local Union which claims jurisdiction over the installation and dismantle of tradeshows and exhibits. Full time employees of the exhibiting companies, however, may set their own exhibits without assistance from this local. Any labor services that may be required beyond what your regular full time employees can provide, must be rendered by the Union. Labor can be ordered in advance by returning the Labor form, or at show site, at the service desk. Proof of full time employment status may be requested by the Union Steward of any personnel working on your booth.

GRATUITIES

We request that exhibitors do not tip (such practices as giving money, merchandise, or other special consideration for services rendered) employees. Do not give coffee breaks other than mid-morning and mid-afternoon, when union employees have fifteen minute paid breaks. Any attempts to solicit a gratuity by an employee for any service should be reported immediately to a supervisor. Employees are paid at an excellent wage. Tipping is strongly discouraged and is not an accepted company policy.

EXPO HOLD HARMLESS AGREEMENT / VEHICLE SPOTTING

The Association and Exhibitor will hold harmless EXPO Convention Contractors, Inc. for any damage or injury resulting from vehicle spotting. Damage or injury to Vehicle / Driver / 3rd Party Personnel / Display.

IN GENERAL

Craftsmen at all levels are instructed to refrain from expressing any grievances or directly challenging the practices of any exhibitor. It is recommended that any questions arising with regard to union jurisdic-tion or practices be directed to an EXPO management representative.

VEHICLE SPOTTING FEES \$250.00 ROUNDTRIP

All exhibitors that are exhibiting vehicles, must sign up for this service.

Exhibitor must email or fax orders by to schedule move-in time.

Fax: 305-751-1298 or info@expocci.com

Vehicle Spotting Rules and Regulations:

- EXPO employee or Union labor shall spot each vehicle.
- All motorized vehicles displayed shall have batteries disconnected at the "hot" lead. The lead shall be safely secured.
- Fuel supplies in vehicles on display shall not exceed 1/4 of a tank of gas. The tank must be purged with carbon dioxide (CO2).
- All motor vehicle tanks containing fuel shall be furnished with locking type caps or sealed with tape to preclude inspection by viewers.
- Vehicles on display require poly-tack and a drip pan.
- Exhibitor must show insurance for both the driver and the car.
- By signing this form the Exhibitor accepts the terms of the "EXPO Hold Harmless Agreement" (See Area Work Rules).
- Under no circumstance shall an EXPO employee or any Union labor drive any vehicle onto the show floor.

PAYMENT POLICY FORM MUST ACCOMPANY ORDER.

With the exception of signature, please print the information below clearly, thank you!

Company Name:			Booth #:	
Address:				
Telephone No:			Fax No.	
City:	State:	Zip:		Country:
Authorized by (print or type):			email	
Authorized Signature:				